



# **Expression of Interest**

## **Pipe and HVAC Hanger Inserts**

**Hunter Class Frigate Program**

## Acronyms and Definitions

Abbreviation	Definition
<b>ABN</b>	Australian Business Number
<b>AIC</b>	Australian Industry Capability
<b>ANZSIC</b>	Australian and New Zealand Standard Industrial Classification
<b>ASDEFCON</b>	Australian Standard for Defence Contracting
<b>ASCSB</b>	ASC Shipbuilding
<b>AUD</b>	Australian Dollars
<b>BAE</b>	BAE Systems Australia Limited
<b>BAESMA</b>	BAE Systems Maritime Australia
<b>CDP</b>	Confidentiality Deed Poll
<b>CDRL</b>	Contract Data Requirement List
<b>MOTS</b>	Modified off-the-shelf
<b>D&amp;P</b>	Design and Productionisation
<b>DISP</b>	Defence Industry Security Program
<b>EOI</b>	Expressions of Interest
<b>EVMS</b>	Earned Value Management Systems
<b>FOC</b>	First of Class (Ship 1)
<b>GCS-A</b>	Global Combat Ship-Australia
<b>HCFP</b>	Hunter Class Frigate Program
<b>ICN</b>	Industry Capability Network
<b>ILS</b>	Integrated Logistic Support
<b>ISO</b>	International Organization for Standardization
<b>ITAR</b>	International Traffic in Arms Regulations
<b>NDA</b>	Non-Disclosure Agreement
<b>NATA</b>	National Association of Testing Authorities
<b>OQE</b>	Objective Quality Evidence
<b>RAN</b>	Royal Australian Navy
<b>RFT</b>	Request for Tender
<b>RAP</b>	Reconciliation Action Plan
<b>SHE</b>	Safety, Health and Environment
<b>SOW</b>	Scope of Work
<b>SQAM</b>	Supplier Quality Assurance Manual
<b>T26</b>	British Type 26 Global Combat Ship

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## **1. INTRODUCTION**

BAE Systems Maritime Australia are seeking Expressions of Interest (EOI) to supply ships with Pipe and Ducting Rubber Hanger Inserts (MOTS) for the Hunter Class Frigate Program (HCFP).

BAE Systems Maritime Australia has been contracted to design and build nine future frigates for the Royal Australian Navy (RAN). The Future Frigate offering, also known as the Hunter Class GCS-A (Global Combat Ship – Australia) is a variant of the British Type 26 GCS (T26).

The Hunter class frigate is designed for maximum versatility and flexibility in operational roles, from humanitarian and disaster relief operations to high-intensity warfare. Modified to meet Australian requirements, the frigate will be constructed on an acoustically quiet hull and feature unique sonar capabilities, modular digital design and open systems architecture to facilitate through-life support and upgrades as new technology develops.

The Hunter Class Frigates will be built at the BAE Systems Maritime Australia facility in Osborne, South Australia. BAE Systems Maritime Australia are committed to maximising opportunities for Australia industry through the Hunter program, which is the largest surface ship project in the nation's defence history.

Cut Steel for Prototyping took place in December 2020 and First of Class is on schedule to commence in June 2024.

The information provide within your EOI will be used to down select contractors to receive a formal Request for Tender (RFT).

## **2. SCOPE**

The purpose of the Capability Questionnaire is to establish the feasibility of prospective industrial partners to BAE Systems Maritime Australia for the Hunter Class Frigate Program (HCFP).

The HCFP will require maximisation of local content in Australia. Suppliers will be required to supply Pipe and Ducting Rubber Hanger Inserts for the ship.

## **3. MATERIALS**

Material and components supplied must be compliant to the Material Specifications, Design and Grade as identified by the applicable Technical documentation which will be issued to down selected suppliers during the formal RFT phase.

**4. PRE-QUALIFICATION QUESTIONNAIRE (GENERIC)**

1. Does your website provide a detailed description of your Company's capability? If yes, provide the appropriate link.
2. Are you an Australian registered company? If yes, provide your ABN details.
3. Are you an Indigenous company and registered with Supply Nation? If yes, provide a link to your profile on the Supply Nation Website or other supporting evidence.
4. Do you have a Reconciliation Action Plan (RAP) in place? If yes, please attach evidence.
5. How many Indigenous/Aboriginal/Torres Strait Islanders are employed within your organisation? Stipulate whether the employees are Full Time or Part Time.
6. Provide details of the company's management organisation structure and full time headcount. Attach evidence/organisation structure.
7. State level of Professional Indemnity, Product and Public Liability and Work Cover Insurance coverage.
8. Please state what quality certification and accreditations you hold? Please attach evidence.
9. Please state what environmental certifications and accreditations you hold? Please attach evidence.
10. Do you hold Defence Industry Security Program (DISP) Membership? Yes / No
  - a. If YES, confirm level of membership and years held.
  - b. If NO, would you be willing to commence the application for membership if down selected for the formal RFT phase?
    - i. Note: DISP membership is mandatory for all contracts. Refer to the [DISP Webpage](#) on information regarding DISP Membership and how to apply.
11. Financial Capacity – Are you able to demonstrate the required financial capacity to successfully deliver the specified scope of work? Please provide recent evidence such as PNL reports or annual turnover for past 2 years.
12. On Time Delivery – Are you able to consistently provide on time guarantee service to agreed time frames?
13. How do you self-evaluate and analyse your performance? Please provide any data / reports you have examples of?

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14. Have you updated your ICN company profile with the your trading name, contact details, website, ABN, number of employees, annual turnover, export details (if applicable) and ANZSIC codes? This information will be used in assessing this EOI.
15. Does your company comply with all relevant Anti-Slavery, Anti-Bribery, and Corruption legislation in your jurisdiction? Please provide a copy of your relevant policies and include details of the relevant legislation.

### **5. PRE-QUALIFICATION QUESTIONNAIRE (SPECIFIC TO THE REQUIREMENTS)**

1. Provide full details including value and location of previous major defence, maritime or commercial projects in which your company has delivered Pipe and Ducting Rubber Hanger Inserts for the ship?
2. Do you have capability to manufacture Pipe and Ducting Rubber Hanger Inserts for the ship locally in Australia? If yes, please provide examples of local content manufacture. If not, please provide country of origin and estimated percentage of Australian Industry Capability content.
3. Provide details of how your company can support BAE Systems Maritime Australia's commitment to support AIC. Detail if the labour to complete the SOW will be provided by Australian permanent residents.
4. Do you have the capability to manufacture in-house or will you need to subcontract portions of the work? If so, please provide details of your capability and on any outsourced components.
5. Do you have access / subscription to all Standards? (Australian, European, British and DEF Standards).
6. Advise what quality standards you currently manufacture to?
7. Have you got the capability of modifying standard parts to meet bespoke requirements?
8. Have you had experience with providing LOAD or SHOCK testing of materials or equipment certification? Please provide evidence.
9. Does your organisation have an understanding and ability to test in accordance with Lloyd's Registers rules for surface ships? If yes, please elaborate.
10. Have you had previous experience providing Contract Data Requirements List (CDRL) and Objective Quality Evidence (OQE) documentation to a Defence Program? Please provide examples of experience.
11. Stipulate any further competitive discriminators currently not identified.

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12. Do you have South Australian warehouse capabilities to safely store materials offsite along with the ability to deliver to BAE Systems Maritime Australia sites only when required, as per an agreed schedule?

### 6. PRE-QUALIFICATION REQUIREMENTS

1. Acknowledgement in writing that the information contained in the EOI documentation is proprietary to BAE Systems Maritime Australia and is made available for the recipient on the express understanding that it is to be treated as confidential for information purposes only and that it may not be copied, used or disclosed to others in whole or in part for any purpose except as authorised in writing by BAE Systems Maritime Australia.
2. Review and understand the requirements of the BAE Systems Maritime Australia Supplier Quality Assurance Manual (SQAM) available online via the following link - [Supplier Quality Assurance Manual](#).
3. Down selected suppliers will be required to sign a HCFP Non-Disclosure Agreement (NDA) prior to RFT release.

### 7. CAT C – SUPPLIER GUIDANCE HANDBOOK

For further information on the requirements of working on the Hunter Class Frigate Program (HCFP) and the Cat C team, please refer to the **Cat C – Supplier Guidance Handbook**, which is located on the ICN Gateway:

*BAE Systems Hunter Class Frigate Program -> Project Overview -> Project Documents (bottom of page) -> General -> Cat C – Supplier Guidance Handbook.*

## Closing date for Expression of Interest:

**05/12/2022**

## For queries, please contact:

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