



**DISCOVERY  
HOLIDAY PARKS  
PTY LIMITED**

ABN: 50 111 782 846

Capability  
**Statement**

13 October 2021

**INDUSTRIES SERVED**

| CLEAN ENERGY | CONSTRUCTION & ENGINEERING | DEFENCE |  
IT & COMMUNICATIONS | OIL, GAS & ENERGY | RETAIL, TRADE & OTHER SERVICES | TRANSPORT |



## Company Details

**Address:** 60 Light Square, ADELAIDE SA, 5000 Australia

**Ph:** +61 8 8219 3000

**Fax:** +61 8 8231 2877

**Email:** rsefton@discoveryparcs.com.au

**Web:** www.discoveryparcs.com.au

**ICN Gateway Business ID:** 95391

**Employees:** 1149

**ABN:** 50 111 782 846

**Locations:** 57

**Local Manufacturer:** No

**Foreign Manufacturer:** No

**Importer:** No

**Exporter:** No

**NT CAL Accredited:** No

**Works in Remote Locations:** Yes

**Australian Indigenous Owned:** No

## Contacts

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# DISCOVERY HOLIDAY PARKS PTY LIMITED

Discovery Parks specialise in providing a broad range of accommodation across 90 properties Australia wide.

Our accommodation is suitable for the corporate traveller, work-stay (long term, project specific) and the tourism market with accommodation ranging from single rooms with full board to self-contained three bedroom villas and apartments.

You can find our properties in regional areas such as as Kalgoorlie, Onslow, Pilbara, Karratha and across Central Queensland but also in major cities such as Perth, Adelaide, Hobart, Melbourne and Darwin.

Our corporate travellers can enjoy our 4-4.5 star accommodation across our portfolio which provides you with the luxury of a hotel but with the added benefit of being able to prepare your own meals and enjoy the scenery and social environment the properties have to offer.

## Summary

Discovery parks specialise in providing a broad range of accommodation across 90 properties Australia wide.

Discovery Parks will tailor the accommodation package to meet your requirements and budget.

Whether you are looking for a single room with full board or self-contained rooms and villas so you can prepare your own meals, we have the solution for you.

# DISCOVERY HOLIDAY PARKS PTY LIMITED

## Description

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For our work-stay guests working away from home for long periods of time our focus is providing them with 3 substantial and nutritional approved meals each day along with a decent bed so that they can be as safe and productive as possible whilst at work.

# DISCOVERY HOLIDAY PARKS PTY LIMITED

## Associations

- CRVA: Caravan, RV & Accommodation Industry of Australia Ltd,
- Big 4 Parks
- Top Tourist Parks
- Caravan Parks Associations of SA, Qld, Vic, NSW and WA
- Australias South West; Local Visitor Centre memberships;
- Total Travel
- Discovery has active membership in various Chambers of Commerce around Australia.
- The GADPL (Gladstone Area Promotion and Development Ltd) a strong membership base of some 500 organisations, authorities, industries, large and small firms, businesses and community groups.
- Central Highlands Development Corporation based in Emerald, and
- Desert Knowledge Australia an Outback Business Network.

## Accreditations

- Caravan Industry Association of Australia Accreditation

## Industries Served

- Clean Energy
- Construction & Engineering
- Defence
- IT & Communications
- Oil, Gas & Energy
- Retail, Trade & Other Services
- Transport

## Products & Services

- Self-contained rooms, cabins, villas & apartments
- Work stay packages - full board (3 meals per day)
- Remote camp set up and management
- External catering
- Park management
- Short and long stay accommodation available
- Small or large group accommodation packages
- On-site parking for vehicles and trucks
- Wi-fi
- Commission payable to Travel Agents
- Properties listed on the GDS

# DISCOVERY HOLIDAY PARKS PTY LIMITED

## Major Clients

- BMA
- Monadelphous
- Walz Construction
- Toll Mining
- North West Crane Hire
- Bechtel
- Goldings
- NRW Civil & Mining
- Advanced Mining
- Glencore Xstrata
- Copperchem
- Cudeco
- MMG
- Pybar Mining Services
- Jetcrete
- GE Industrea
- CBH
- G&S Engineering
- G&S Electrical
- AngloAmerican
- Thiess
- United Group
- Built Environs
- BGC
- Lucas Earthmovers
- Weir Minerals
- Cardross Mining
- Ostoic
- Alstom
- Hughes Drilling
- Watkins Group
- Mitchell Drilling
- Cardross Mining
- LCR Group

## Facilities & Equipment

- Benefits & Facilities (Varies from property to property)
- On-site restaraunts
- Conference facilities
- Gyms
- Swimming pools
- BBQ areas
- Camp kitchens
- wi-fi
- Kiosks
- Tennis courts
- Beach / lake access
- Pool table
- Table tennis

# DISCOVERY HOLIDAY PARKS PTY LIMITED

## Previous Significant Projects

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Client: Monadelphous

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Project: INPEX Ichthys Project / Darwin

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Year: 2014

Value: \$10,000,000

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Description: 2014 - Current - Provide accommodation and catering services to Monadelphous staff for a two year period 2014 - 2016, with a maximum of 150 rooms / day for the project period.

Full onsite village management, catering and high quality accommodation with all ancillary services and recreational facilities provided at Discovery Parks - Darwin.

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Client: Malaco Leichardt

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Project: Mount Cuthbert / remote from Cloncurry

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Year: 2014

Value: \$5,000,000

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Description: 2014 - Current. Provide remote Full Camp Management and on-site catering services at Mt Cuthbert mine camp for 4 years, commencing 2014; for 60 - 80 rooms.

Services conducted as a satellite service from Discovery Parks - Cloncurry. Includes provision of all ancillary services.

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# DISCOVERY HOLIDAY PARKS PTY LIMITED

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Client: Walz Construction

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Project: Cudeco Rocklands Mine / Cloncurry

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Year: 2013

Value: \$3,000,000

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Description: 2013 - Current - Provide accommodation and catering services to Walz staff for a 18 months - two year period, 90 rooms / day for the project period. Full onsite village management, catering and high quality accommodation with all ancillary services and recreational facilities provided at Discovery Parks - Cloncurry.

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Client: Ostoic Group

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Project: Logistics - Glencore / Cloncurry

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Year: 2013

Value: \$2,000,000

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Description: 2013 - Current - Provide accommodation and catering services to Ostoic staff for a 3 year period for 20 rooms. Full onsite village management, catering and high quality accommodation with all ancillary services and recreational facilities provided at Discovery Parks - Cloncurry.

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# DISCOVERY HOLIDAY PARKS PTY LIMITED

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Client: Bechtel

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Project: Wheatstone LNG / Onslow

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Year: 2013

Value: \$40,000,000

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Description: 2013 - Current - Provide accommodation and catering services to Bechtel staff for a four year period 2013 - 2017, with a maximum of 400 rooms / day for the project period.

Full onsite village management, catering and high quality accommodation with all ancillary services and recreational facilities provided at Discovery Parks - Onslow.

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Client: Copperchem

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Project: Copperchem Mines / Cloncurry

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Year: 2012

Value: \$7,000,000

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Description: 2012 - Current - Provide accommodation and catering services to Copperchem staff for a 5 year period for 40 rooms.

Full onsite village management, catering and high quality accommodation with all ancillary services and recreational facilities provided at Discovery Parks - Cloncurry.

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# DISCOVERY HOLIDAY PARKS PTY LIMITED

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Client: BMA

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Project: Gregory / Crinum Mines / Emerald

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Year: 2012

Value: \$10,000,000

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Description: 2012 - Current - Provide accommodation and catering services to BMA staff for a two year contracted period and now ongoing, 90 rooms / day for the project period. Full onsite village management, catering and high quality accommodation with all ancillary services and recreational facilities provided at Discovery Parks - Emerald.

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Client: Pybar

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Project: Mount Isa Mines

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Year: 2011

Value: \$5,000,000

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Description: 2011 - Current - Provide accommodation and catering services to Pybar staff for a 5 year period for 25-30 rooms. Full onsite village management, catering and high quality accommodation with all ancillary services and recreational facilities provided at Discovery Parks - Mount Isa.

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