



# **Expression of Interest**

## **Folding & Step Ladders (FoC)**

**Hunter Class Frigate Program**

## Maritime Australia

**Acronyms and Definitions**

Abbreviation	Definition
<b>ABN</b>	Australian Business Number
<b>AIC</b>	Australian Industry Capability
<b>ANZSIC</b>	Australian and New Zealand Standard Industrial Classification
<b>ASDEFCON</b>	Australian Standard for Defence Contracting
<b>ASCSB</b>	ASC Shipbuilding
<b>AUD</b>	Australian Dollars
<b>BAE</b>	BAE Systems Australia Limited
<b>BAESMA</b>	BAE Systems Maritime Australia
<b>CDP</b>	Confidentiality Deed Poll
<b>CDRL</b>	Contract Data Requirement List
<b>D&amp;P</b>	Design and Productionisation
<b>DISP</b>	Defence Industry Security Program
<b>EOI</b>	Expressions of Interest
<b>EVMS</b>	Earned Value Management Systems
<b>FOC</b>	First of Class (Ship 1)
<b>GCS-A</b>	Global Combat Ship-Australia
<b>HCFP</b>	Hunter Class Frigate Program
<b>ICN</b>	Industry Capability Network
<b>ILS</b>	Integrated Logistic Support
<b>ISO</b>	International Organization for Standardization
<b>ITAR</b>	International Traffic in Arms Regulations
<b>NDA</b>	Non-Disclosure Agreement
<b>NATA</b>	National Association of Testing Authorities
<b>OQE</b>	Objective Quality Evidence
<b>RAN</b>	Royal Australian Navy
<b>RFT</b>	Request for Tender
<b>RAP</b>	Reconciliation Action Plan
<b>SHE</b>	Safety, Health and Environment
<b>SOW</b>	Scope of Work
<b>SQAM</b>	Supplier Quality Assurance Manual
<b>SWaP-C</b>	Space, Weight and Power Cooling
<b>T26</b>	British Type 26 Global Combat Ship

# Maritime Australia

## Table of Contents

Expression of Interest .....	0
1. INTRODUCTION .....	3
2. SCOPE .....	3
3. MATERIALS.....	3
4. PRE-QUALIFICATION QUESTIONNAIRE (GENERIC) .....	4
5. PRE-QUALIFICATION QUESTIONNAIRE (SPECIFIC TO THE REQUIREMENTS) ....	5
6. PRE-QUALIFICATION REQUIREMENTS.....	5

# Maritime Australia

## 1. INTRODUCTION

BAE Systems Maritime Australia are seeking Expressions of Interest (EOI) to supply ships with Folding & Step Ladders for the Hunter Class Frigate Program (HCFP).

BAE Systems Maritime Australia has been contracted to design and build nine future frigates for the Royal Australian Navy (RAN). The Future Frigate offering, also known as the Hunter Class GCS-A (Global Combat Ship – Australia) is a variant of the British Type 26 GCS (T26).

The Hunter class frigate is designed for maximum versatility and flexibility in operational roles, from humanitarian and disaster relief operations to high-intensity warfare. Modified to meet Australian requirements, the frigate will be constructed on an acoustically quiet hull and feature unique sonar capabilities, modular digital design and open systems architecture to facilitate through-life support and upgrades as new technology develops.

The Hunter Class Frigates will be built at the BAE Systems Maritime Australia facility in Osborne, South Australia. BAE Systems Maritime Australia are committed to maximising opportunities for Australia industry through the Hunter program, which is the largest surface ship project in the nation's defence history.

Cut Steel for Prototyping took place in December 2020 and First of Class is due in December 2022.

The information provide within your EOI will be used to down select contractors to receive a formal Request for Tender (RFT).

## 2. SCOPE

The purpose of the Capability Questionnaire is to establish the feasibility of prospective industrial partners to BAE Systems Maritime Australia for the Hunter Class Frigate Program (HCFP). The HCFP will require maximisation of local content in Australia.

Suppliers will be required to supply Commercial off the Shelf (COTS) Folding & Step Ladders. An example of the parts required is below:

- Bi-Folding Ladder
- Folding Step Ladder
- Portable Folding Ladder
- Access Platform

## 3. MATERIALS

Material and components supplied must be compliant to the Material Specifications, Design and Grade as identified by the applicable Technical documentation which will be issued to down selected suppliers during the formal RFT phase.

## Maritime Australia

### PRE-QUALIFICATION QUESTIONNAIRE (GENERIC)

1. Does your website provide a detailed description of your Company's capability? If yes, provide the appropriate link.
2. Are you an Australian registered company? If yes, provide your ABN details.
3. Are you an Indigenous company and registered with Supply Nation? If yes, provide a link to your profile on the Supply Nation Website or other supporting evidence.
4. Do you have a Reconciliation Action Plan (RAP) in place? If yes, please attach evidence.
5. How many Indigenous/Aboriginal/Torres Strait Islanders are employed within your organisation? Stipulate whether the employees are Full Time or Part Time.
6. Provide details of the company's management organisation structure and full time headcount. Attach evidence/organisation structure.
7. State level of Professional Indemnity, Product and Public Liability and Work Cover Insurance coverage.
8. Please state what quality certification and accreditations you hold? Please attach evidence.
9. Please state what environmental certifications and accreditations you hold? Please attach evidence.
10. Do you hold Defence Industry Security Program (DISP) Membership? If yes, confirm level of membership and years held. DISP membership is mandatory for all contracts.  
  
Refer to the [DISP Webpage](#) on information regarding DISP Membership and how to apply.
11. On Time Delivery – Are you able to consistently provide on time guarantee service to agreed time frames?
12. How do you self-evaluate and analyse your performance? Please provide any data / reports you have examples of?
13. Have you updated your ICN company profile with the your trading name, contact details, website, ABN, number of employees, annual turnover, export details (if applicable) and ANZSIC codes? This information will be used in assessing this EOI.
14. Does your company comply with all relevant Anti-Slavery, Anti-Bribery, and Corruption legislation in your jurisdiction? Please provide a copy of your relevant policies and include details of the relevant legislation.

## Maritime Australia

### **4. PRE-QUALIFICATION QUESTIONNAIRE (SPECIFIC TO THE REQUIREMENTS)**

1. Provide full details including value and location of previous major defence, maritime or commercial projects in which your company has delivered Folding &/or Step Ladders?
2. Provide details of how your company can support BAE Systems Maritime Australia's commitment to support AIC. Detail if the labour to complete the SOW will be provided by Australian permanent residents.
3. Do you have access / subscription to all Standards? (Australian, European, British and DEF Standards).
4. Do you have a clear understanding of the requirements for providing Contract Data Requirements List (CDRL) and Objective Quality Evidence (OQE) documentation? Please provide examples of experience.
5. Do you have South Australian warehouse capabilities to safely store materials offsite along with the ability to deliver to BAE Systems Maritime Australia sites only when required, as per an agreed schedule?
6. Stipulate any further competitive discriminators currently not identified.

## Maritime Australia

### 5. PRE-QUALIFICATION REQUIREMENTS

1. Acknowledgement in writing that the information contained in the EOI documentation is proprietary to BAE Systems Maritime Australia and is made available for the recipient on the express understanding that it is to be treated as confidential for information purposes only and that it may not be copied, used or disclosed to others in whole or in part for any purpose except as authorised in writing by BAE Systems Maritime Australia.
2. Review and understand the requirements of the BAE Systems Maritime Australia Supplier Quality Assurance Manual (SQAM) available online via the following link - [Supplier Quality Assurance Manual](#).
3. Down selected suppliers will be required to sign a HCFP Non-Disclosure Agreement (NDA) prior to RFT release.

## Closing date for Expression of Interest:

**10th September 2021**

## For queries, please contact:

Brooke Cahill  
Procurement Officer – Cat C

Email: [brooke.cahill@baesystems.com](mailto:brooke.cahill@baesystems.com)  
Phone: (08) 8480 7745