



## ICN (NT)

ABN: 23 009 634 888

# Capability Statement

15 March 2021

### INDUSTRIES SERVED

AUTOMOTIVE	CLEAN ENERGY	CONSTRUCTION & ENGINEERING	DEFENCE	HEALTH
IT & COMMUNICATIONS	LAND & AGRICULTURE	MANUFACTURING	MINING	
OIL, GAS & ENERGY	PROFESSIONAL SERVICES	RAIL		
RETAIL, TRADE AND OTHER SERVICES	STEEL	TRANSPORT	WATER	



## Company Details

**Address:** 101, 12 Salonika Street, PARAP NT, 0820 Australia

**Ph:** +61 8 8922 9422

**Email:** admin@icnnt.com.au

**Web:** <http://icnnt.org.au/>

**ICN Gateway Company ID:** 36016

**Employees:** 12

**ABN:** 23 009 634 888

**Locations:** 3

**Local Manufacturer:** No

**Foreign Manufacturer:** No

**Importer:** No

**Exporter:** No

**NT CAL Accredited:** Yes

**Works in Remote Locations:** Yes

**Australian Indigenous Owned:** No

## Contacts

**Mr Kevin Peters**

Ph: +61 8 8922 9422

Mob: +61 417 822 882

Email: kevin.peters@icnnt.org.au

**Michael Prentice**

Ph: +61 8 8922 9422

Email: michael.prentice@icnnt.org.au

# ICN (NT)

Our role is to find the suppliers and service providers who are best equipped to meet the requirements of hundreds of projects across Australia and New Zealand.

## Summary

Industry Capability Network (ICN) is a business network that introduces Australian and New Zealand companies to projects large and small.

In essence, we offer a new business source for suppliers and a sophisticated search service for project managers. ICN could well be described as the innovative industry matchmaker.

Our role is to find the suppliers and service providers who are best equipped to meet the requirements of hundreds of projects across Australia and New Zealand.

Every day we work with local suppliers and project managers to help save valuable time and money in the procurement process. We also help to secure billions of dollars in contracts and jobs that may otherwise have gone overseas.

If you're a major project developer, we can put you in contact with the best suppliers. If you're a supplier, we can connect you with the best projects planned or already underway across Australia and New Zealand - and around the world.

## Description

The Northern Territory Industrial Supplies Office was founded in 1988 in response to an approach from the Australian Army.

The government discussed the situation with the Chamber of Commerce NT and the Master Builders Association NT and the new organisation, without membership restrictions, was formed. Focus here was, and remains, the promotion of all goods and services in the

Territory.

Through its national alliance, ICN is able to satisfy the requirements of its clients by accessing the national database, known as ICN Toolbox, to locate goods and services not available in the Territory. It has also adopted the network's web based project management tool, ICN Gateway.

# ICN (NT)

## Associations

- MBA NT
- Chamber of Commerce
- AIDN NT
- Australian Indonesian Business Council

## Products & Services

- Identify
- Develop and Match business opportunities
- Consultant
- Major projects
- Supplier search
- Local capability
- AIP
- Assistance with Australian Industry Participation plans

## Facilities & Equipment

- Approx 500m2 of office space

## Accreditations

- Internal Quality Management System

## Industries Served

- Automotive
- Clean Energy
- Construction & Engineering
- Defence
- Health
- IT & Communications
- Land & Agriculture
- Manufacturing
- Mining
- Oil, Gas & Energy
- Professional Services
- Rail
- Retail, Trade and Other Services
- Steel
- Transport
- Water

## Major Clients

- ConocoPhillips
- Eni
- INPEX
- JKC
- New Future Alliance
- NT Government
- Santos
- Territory Alliance
- Newmont
- Lendlease
- Department of Defence
- Laing O'Rourke

## Previous Significant Projects

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Client: INPEX

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Project: Ichthys LNG Project

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Year: 2014

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Value: \$1,000,000

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Description: ICN Involvement includes:

Undertaking confidential supplier evaluation on behalf of the Project.  
Ensuring all procurement and contracting packages are loaded to ICN Gateway in a timely and consistent manner for public registrations of interest.  
Assist INPEX to implement its Australian Industry Participation (AIP) Plan.  
Identify with the project NT regional and indigenous business capabilities.  
Utilise ICN Gateway as the mechanism for delivering relevant information to Australian industry

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Client: Joint program between the Australian and Northern Territory Governments

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Project: Strategic Indigenous Housing Infrastructure Program (SIHIP)

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Year: 2010

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Value: \$500,000

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Description: ICN Involvement included:

Coordinate with the alliance partners to present regular information forums for industry.  
Maximise opportunities for businesses throughout the Northern Territory as project develops by using ICN Gateway to make it know when packages are being raised.  
Identify opportunities in the NT Regional Centres and assist in identifying Indigenous business contact.  
Assist NT businesses in obtaining all accreditations required for the project.  
Assist alliance partners with so

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# ICN (NT)

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Client: ENI

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Project: Blacktip Gas Development

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Year: 2006

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Value: \$1,000,000

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Description: ICN Involvement included:

Identification of first, second and third tier, capable and competitive Australian suppliers of plant, equipment and services.  
Assist in the briefing and project requirement information dissemination to Australian industry.  
Feedback Australian industry expertise into the design and engineering activities.  
Identify opportunities for Australian industry involvement in overseas supply chains.  
Assist Australian suppliers to meet the project/contractor pre-qualification

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Client: ConocoPhillips

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Project: Darwin LNG Plant

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Year: 2003

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Value: \$1,500,000

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Description: ICN Involvement included:

Advise the project on engineering standards such that they represent Australian standards and do not inadvertently preclude Australia and New Zealand participation.  
Facilitate maximum Northern Territory business content.  
Assist the project in advising Australian industry of project opportunities in a timely manner.  
Assist the project in pre-qualification of Australian and New Zealand suppliers.  
Identify with the project NT regional and indigenous business capability

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