

Snowy 2.0 EXPRESSION OF INTEREST

Voith Hydro GmbH & Co. KG Alexanderstraße 11 89522, Heidenheim, Germany www.voith.com

1. PROJECT OVERVIEW

Voith Hydro has been awarded a contract to equip the Australian pumped storage power station Snowy 2.0, one of the largest pumped storage basins worldwide, with electrical and mechanical power plant components and including three innovative variable-speed pump turbines. Snowy 2.0 will underpin Australia's renewable energy future. The Power plant is one of the largest of its kind in the world.

| 2. PACKAGE DETAILS | |
|----------------------|--|
| Package Title: | Cooling Water Pumps |
| Package Type: | □ Design ⊠ Supply □ Install □ Commission □ Services □ Full turnkey / one source □ Other |
| Package Reference: | 03622wb060, Snowy 2.0 – Australia, Centrifugal Pumps |
| Package Description: | For the cooling water system of the Cavern Hydro Pump Storage Powerplant various cooling water pumps are required with approx. technical data as follows: 12x centrifugal type, continuous rating, capacity 1.600m³/h, design pressure PN25, head 35m, power source 400V AC (+10 -15%), 50 Hz (±10%) 3x centrifugal type, continuous rating, capacity 1.550m³/h, design pressure PN25, head 30m, power source 400V AC (+10 -15%), 50 Hz (±10%), variable speed motor including variable frequency controller Materials: body, impeller, shaft to be corrosion resistant |

3. EXPRESSION OF INTEREST (EOI)

Suppliers / contractors are invited to express an interest in this scope of work by registering on the ICN Gateway online platform. Please ensure:

- Your company profile on ICN Gateway is accurate and up to date before registering your EOI
- Interest is registered as Full Scope or Partial Scope (where applicable)
- You complete the Pre-Qualification Questionnaire (PQQ) available on the ICN Gateway (please answer ALL questions). Note that failure to complete the PQQ may result in your EOI null and void.

4. EOI COMMENCEMENT DATE

12 October 2020

5. EOI CLOSING DATE

20 November 2020

6. CONTACT

Industry Capability Network (ICN)

7. ADDITIONAL INFORMATION

Voith Hydro shall only respond to those suppliers that fulfil the requirements satisfactorily. Successfully shortlisted suppliers will be forwarded additional information as part of the formal Request for Quotation (RFQ) process.

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1. Purpose

The purpose of this Pre-Qualification Questionnaire (PQQ) is for Voith Hydro GmbH to collect and evaluate information provided by supplier candidates, in response to the Expression of Interest (EOI) presented by Voith on the Industry Capability Network (ICN) platform. The information supplied by candidates will be kept strictly confidential and will only be used to select candidates for further participation.

| 2. Company Details | | | | | | | | |
|--|--|--|----------------------------------|----------------|------------------|------------|---------|------|
| Company (registered and trading) name: | | | | | | | | |
| | Company Number: (i.e. ABN / Business Registration Number) | | | | | | | |
| Regis | Registered Business Address: | | | | | | | |
| Conta | act Name: | | | | | | | |
| Contact Position/title: | | | | | | | | |
| Conta | act Office No.: | | | | Mobile No.: | | | |
| Emai | l: | | | | | | | |
| | Bid / Contract / Proposal / Project Number or Name (if known): | | | | | | | |
| Good | ls / Products / Servic | es to be provided | d: | | | | | |
| Pleas | se confirm you have | the following insu | urance and c | ompany regis | trations: | | | |
| Profe | ssional Indemnity In | surance 🗌 Ye | es 🗌 No | Public Liabi | lity Insurance | ☐ Ye | es 🗌 No | |
| Regis of Bu | stration of Companie siness <i>(ROB)</i> | | Registration | Workers Co | mpensation N | sw 🗌 | Yes 🗌 N | 0 |
| | Key figures: | | | | | | | |
| | | | | | | | | |
| | | 2015 | 2016 | 2 | 017 | 2018 | 2 | 2019 |
| | Turnover | 2015 | 2016 | 2 | 017 | 2018 | 2 | 2019 |
| | Turnover Net Profit | 2015 | 2016 | 2 | 017 | 2018 | 2 | 2019 |
| 2.1 | | 2015 | 2016 | 2 | 017 | 2018 | 2 | 2019 |
| 2.1 | Net Profit No. of | 2015 | 2016 | 2 | 017 | 2018 | 2 | 2019 |
| 2.1 | Net Profit No. of Employees Turnover / Sales with Voith (if | | | | 017 | 2018 | | 2019 |
| | Net Profit No. of Employees Turnover / Sales with Voith (if applicable) | r company estab | lished: | | 017 | 2018 | | 2019 |
| 2.2 | Net Profit No. of Employees Turnover / Sales with Voith (if applicable) What year was you | r company estab | olished: ble): | | | | | |
| 2.2 2.3 | Net Profit No. of Employees Turnover / Sales with Voith (if applicable) What year was you Name of parent cor | r company estab mpany (if applica ch geographical r | olished: ble): markets you | operate in (in | dicate Australia | a : intern | | |
| 2.2 2.3 2.4 | Net Profit No. of Employees Turnover / Sales with Voith (if applicable) What year was you Name of parent cor Please specify which | r company estab mpany (if applica ch geographical r | olished: ble): markets you | operate in (in | dicate Australia | a : intern | | |
| 2.2 2.3 2.4 | Net Profit No. of Employees Turnover / Sales with Voith (if applicable) What year was you Name of parent cor Please specify which Country and location | r company estab mpany (if applica ch geographical r on where services ployees; | olished: ble): markets you | operate in (in | dicate Australia | a : intern | | |

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| | Will your organisation be providing any of the goods and/or services listed below? | | | | |
|------|--|----------------------------------|------------|--|--|
| 2.7 | Third Party will be acting as an agent or broker for the manufacturer | ☐ Yes ☐ No | | | |
| | Employing migrant workers (non-Australian citizens or | ☐ Yes ☐ No | | | |
| | Services that require interfacing with Government Officincluding but not limited to work performed by: tax ad forwarders, export agents, or customs clearance specific | ☐ Yes ☐ No | | | |
| 3. E | Ethical Policy | | | | |
| | Does your organisation have a procurement plan, policy or strategy which includes gender and disadvantaged worker equality principles? | | | | |
| 3.1 | Yes | □ No | | | |
| | If Yes, please provide details: | | | | |
| | Does your organisation have a policy complying with I | Modern Slavery Legislation? | | | |
| 3.2 | ☐ Yes | ☐ No | | | |
| | If Yes, please provide details: | | | | |
| | | | | | |
| 3.3 | ☐ Yes | ☐ No | | | |
| | If Yes, please provide details: | | | | |
| 3.4 | Is your organisation an Indigenous business where at least 50% of the ownership of the business is of Aboriginal and / or Torres Strait Islander (ATSI) descent? | | | | |
| | Yes | ☐ No | | | |
| 3.5 | Is your organisation an Indigenous business where at least 25% of the ownership of the business is of Aboriginal and / or Torres Strait Islander (ATSI) descent? | | | | |
| | Yes | □ No | | | |
| | Does your organisation currently employ Aboriginal ar | nd Torres Strait Islander (ATSI) | people? | | |
| 3.6 | ☐ Yes | ☐ No | | | |
| | If Yes, what percentage of your current workforce is represented by ATSI people: | | | | |
| 4. | Relevant Experience & Capacity | | | | |
| 4.1 | Please give a short capability statement for your organ requested): | nisation (more detailed informat | ion may be | | |

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| Project Title | |
|-----------------|---|
| Client | |
| Dates | |
| Scope of Supply | |
| Value | |
| Client Referee | Note – referees may be contacted by Voith Hydro as part of EOI evaluation |
| Project Title | |
| Client | |
| Dates | |
| Scope of Supply | |
| Value | |
| Client Referee | Note – referees may be contacted by Voith Hydro as part of EOI evaluation |
| Project Title | |
| Client | |
| Dates | |
| Scope of Supply | |
| Value | |
| Client Referee | Note – referees may be contacted by Voith Hydro as part of EOI evaluation |

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| | | | | | www.voith.com | | |
|-----|--|---------------------------------|--------------|------------------------|-------------------------------------|---|--|
| | Please indicate your current / forecast capacity commitments: | | | | | | |
| | Project / Contract | Client | | Value | Forecast Completion Date | | |
| 4.3 | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | Please give a short statem | nent on how you intend to | manage a | any capacity cor | nstraints: | | |
| 5. | Occupational Health & Sa | fety Management | | | | | |
| | Does your organisation ha and OH&S Management S | | | • | and Safety (OH&S) Policy 45001)? | | |
| 5.1 | ☐ Yes | | □ N | 0 | | | |
| | If Yes, please provide deta | If Yes, please provide details: | | | | | |
| 5.2 | all employees? | ive a training programme | (including | a safety induct | ion and First Aid) in place for | r | |
| 5.2 | ☐ Yes If Yes, please provide deta | ails: | <u> </u> | No | | | |
| | Does your organisation document and keep records of Safe Methods of Work (including risk | | | | | | |
| 5.3 | assessments)? | | <u> </u> | No | | | |
| | If Yes, please provide deta | ails: | | | | | |
| | Does your organisation m employees? | aintain records of training | , certificat | ions and compe | tency assessments for | | |
| 5.4 | ☐ Yes | ,, | 1 | No | | | |
| | If Yes, please provide detail Does your organisation ha | | cy manag | ement system i | n place? | | |
| 5.5 | Yes | ive an incluent / emergen | | Vo | тріасе: | | |
| | If Yes, please provide details: | | | | | | |
| 5.6 | Does your organisation re ☐ Yes | port, document and keep | | f Lost Time Inju No | ry (LTIs) and Near Misses? | | |
| 0.0 | If Yes, please provide deta | ails: | О' | 10 | | | |
| | _ = | ave a worker rehabilitation | · <u>-</u> | = | mployees returning to work? | | |
| 5.7 | ☐ Yes If Yes, please provide deta | ails: | . | No | | | |
| | Has your organisation rec | eived any notices for brea | ches of s | afety in the last | 5 years? | | |
| 5.8 | ☐ Yes If Yes, please provide deta | ails: | 1 | No | | | |
| | Jos, produce provide dele | A | | | | | |

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| 6. | Quality | | | | |
|-----|---|--|--|--|--|
| | Does your organisation have and utilise a Quality Management System certified to a recognised standard (e.g. ISO 9001)? | | | | |
| 6.1 | | | | | |
| | If Yes, please provide details: | | | | |
| 7. | Environmental Management System | | | | |
| | Does your organisation have and utilise an Environment Management Policy statement and Environmental Management System certified to a recognised standard (e.g. ISO 14001)? | | | | |
| 7.1 | | | | | |
| | If Yes, provide details: | | | | |
| 7.2 | Has your organisation received any notices for breaches of environmental policy in the last 5 years? Yes No If Yes, please provide details: | | | | |
| 8. | Compliance | | | | |
| | Is an internal audit program used for Health, Safety and Environment and Quality systems? | | | | |
| 8.1 | ☐ Yes ☐ No | | | | |
| 8.2 | Are non-conformance reports (or equivalent) raised, addressed, monitored and closed out where Health, Safety and Environment and/or Quality non-compliance is detected? | | | | |
| | ☐ Yes ☐ No | | | | |
| 8.3 | Is consent given to Voith to audit your organisation's systems, in particular, compliance with project specific plans? | | | | |
| | ☐ Yes ☐ No | | | | |
| 9. | Industrial Relations | | | | |
| 9.1 | Can your organisation demonstrate compliance with the Australian Building and Construction Commission (ABBC) Building Code (2016)? | | | | |
| | ☐ Yes ☐ No | | | | |
| 9.2 | Does your organisation have a Workplace Relations Management Plan? — Yes — No | | | | |
| 9.3 | Does your organisation engage with any external industrial relations or employer associations? Yes No | | | | |
| | If Yes, please provide details: | | | | |
| 9.4 | Does your organisation have an industrial agreement? ☐ Yes ☐ No | | | | |
| 9.5 | Does your organisation provide working conditions and remuneration in compliance with all relevant legislation? No | | | | |
| | | | | | |
| 9.6 | Has your organisation been involved in any significant industrial action / disputes in the last 5 years? No | | | | |
| 0.0 | If Yes, please provide details: | | | | |
| 10. | Plant & Equipment (if applicable) | | | | |

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| 10.1 | Does your organisation have an Asset Management S | yster | |
|-----------------------|--|-------------|---|
| 10.1 | ☐ Yes If Yes, please provide details: | Ш | No |
| 10.2 | Does your organisation provide Safe Methods of Work or mobile)? | for v | workers who operate plant and equipment (fixed |
| | Yes | | No |
| 10.3 | Does your organisation perform plant and equipment rinstructions? | isk a | ssessments based on the manufacturer's |
| | ☐ Yes | | No |
| 10.4 | | item | |
| | Yes | | No |
| 10.5 | Does your organisation have maintenance schedules i | n pla □□ | ace for the plant and equipment? No |
| 10.5 | If Yes, please provide details: | Ш | No |
| | Does your organisation keep records of maintenance a | ctivi | ties? |
| 10.6 | <u> </u> | | No |
| | If Yes, please provide details: | | |
| 10.7 | Does your organisation have systems in place to monif | tor th | ne certification status of plant and equipment? No |
| 10.7 | If Yes, please provide details: | Ш | No |
| 11. | Project Management, Sustainability and Innovation | | |
| | | | |
| | Does your organisation have a documented project ma | nag | ement process in place? |
| 11.1 | ☐ Yes | anag | ement process in place? No |
| 11.1 | ☐ Yes If Yes, please provide details: | | No |
| | ☐ Yes If Yes, please provide details: Does your organisation have a sustainability policy start | | No ent? |
| 11.1 | ☐ Yes If Yes, please provide details: Does your organisation have a sustainability policy start | | No |
| | ☐ Yes If Yes, please provide details: Does your organisation have a sustainability policy state ☐ Yes | teme | No No No |
| | ☐ Yes If Yes, please provide details: ☐ Does your organisation have a sustainability policy state. ☐ Yes If Yes, please provide details: ☐ Does your organisation seek to incorporate innovation. ☐ Yes | teme | No No No |
| 11.2 | ☐ Yes If Yes, please provide details: Does your organisation have a sustainability policy state. ☐ Yes If Yes, please provide details: Does your organisation seek to incorporate innovation. ☐ Yes If Yes, please provide details: | teme | No ent? No its activities? |
| 11.2 | ☐ Yes If Yes, please provide details: Does your organisation have a sustainability policy state Yes If Yes, please provide details: Does your organisation seek to incorporate innovation ☐ Yes If Yes, please provide details: Additional Information | teme | No ent? No its activities? No |
| 11.2 | ☐ Yes If Yes, please provide details: ☐ Does your organisation have a sustainability policy state. ☐ Yes If Yes, please provide details: ☐ Does your organisation seek to incorporate innovation. ☐ Yes If Yes, please provide details: Additional Information Please add any further relevant comments here in supprovide supporting documents upon request). Additional | into | No ent? No its activities? No of your EOI (you may also be required to formation could include details applicable to the |
| 11.2 | ☐ Yes If Yes, please provide details: ☐ Does your organisation have a sustainability policy state. ☐ Yes If Yes, please provide details: ☐ Does your organisation seek to incorporate innovation. ☐ Yes If Yes, please provide details: Additional Information Please add any further relevant comments here in supprovide supporting documents upon request). Additional specific Work Package such as technical constraints, for the provide supporting to the provide supporting to the provide supporting to the provide supporting documents upon request. | into | No ent? No its activities? No of your EOI (you may also be required to formation could include details applicable to the |
| 11.2 11.3 12. / | ☐ Yes If Yes, please provide details: ☐ Does your organisation have a sustainability policy state. ☐ Yes If Yes, please provide details: ☐ Does your organisation seek to incorporate innovation. ☐ Yes If Yes, please provide details: Additional Information Please add any further relevant comments here in supprovide supporting documents upon request). Additional specific Work Package such as technical constraints, for the provide supporting to the provide supporting to the provide supporting to the provide supporting documents upon request. | into | No its activities? No of your EOI (you may also be required to formation could include details applicable to the e rates, manufacturing limits, supervisions / |
| 11.2 11.3 12. / | ☐ Yes If Yes, please provide details: ☐ Does your organisation have a sustainability policy state. ☐ Yes If Yes, please provide details: ☐ Does your organisation seek to incorporate innovation. ☐ Yes If Yes, please provide details: Additional Information Please add any further relevant comments here in supprovide supporting documents upon request). Additional specific Work Package such as technical constraints, finstallation capabilities etc. | into | No ent? No its activities? No of your EOI (you may also be required to formation could include details applicable to the e rates, manufacturing limits, supervisions / |

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| Name: | |
| Title: | |
| Date: | |
| | |

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